



A Customer Success Story in Technical
Communication Best Practices

Field Service and Job Management Software Provider simPRO Delivers Modern Help Website Using MadCap Flare and MadCap Central for Authoring, Content Management, and Publishing



COMPANY WEBSITE
www.simpro.com.au

LOCATION
Brisbane, Australia

INDUSTRY
Software

GOALS

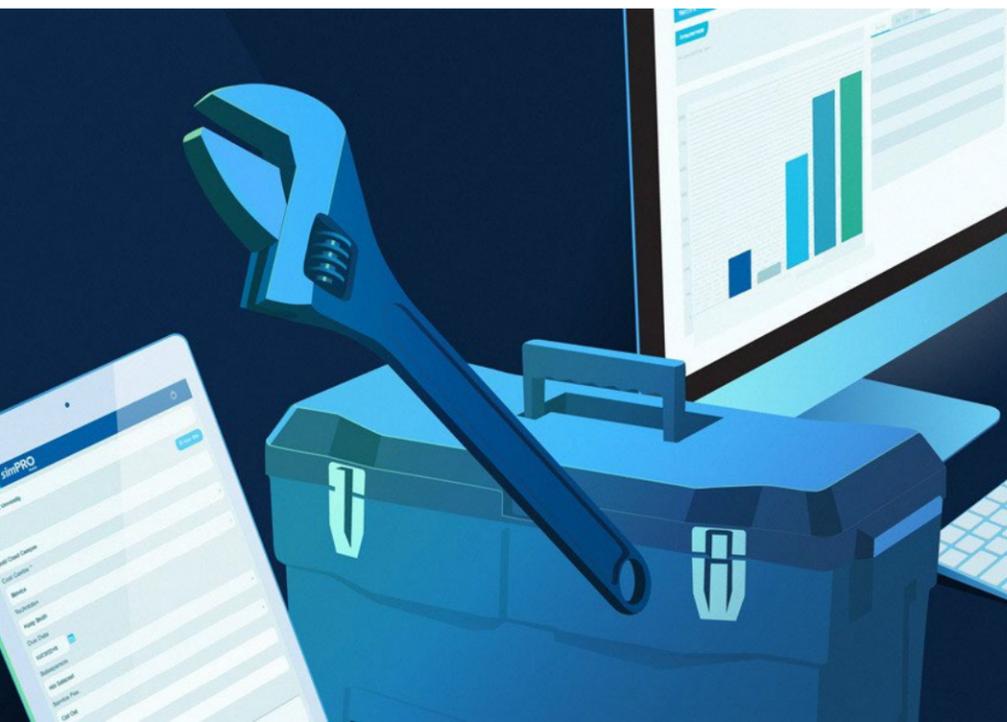
- Streamline the process of developing and publishing online Help through single-source, multi-channel publishing and content reuse.
- Strengthen collaboration among simPRO technical writers, and facilitate the ability to review and add content.
- Design a modern Help Guide that aligns with the simPRO websites and creates an appealing, visual experience for customers.
- Give users an easier and more intuitive way to navigate and find the information they need.

SOLUTIONS

- MadCap Flare for advanced single-source, multi-channel content authoring
- MadCap Central for secure cloud-based collaboration, publishing, and content management
- MadCap Contributor for reviewing and contributing to Flare-based documentation
- MadCap Capture for screen capture and image editing

BENEFITS

- **Efficiency** — MadCap Flare's topic-based authoring and single-source publishing simplify the creation and delivery of simPRO's comprehensive Help Guide.
- **Collaboration** — MadCap Central fosters collaboration and provides version control while MadCap Contributor makes it easy to edit and contribute content to Flare.
- **Intuitive User Experience** — Flare's top navigation and responsive design provides users a modern, intuitive web experience on users' device of choice.
- **Improved Navigation** — Drop-down text lets customers view only relevant content, giving them more control over their experience. Google-like search makes it easier for them to navigate the Help Guide and find what they need.
- **Easy Customization** — Snippets, conditional tags, and CSS enable simPRO to customize content for different countries and products, as well as the look and feel of the Help Guide to match simPRO's branding.



Around the globe, companies in the field service and trade contracting industries turn to cloud-based job and project management software from simPRO to optimize their business processes. Using simPRO’s market-leading, end-to-end solution, service, project, and maintenance trade contractors are able to achieve greater accuracy and efficiency, as well as streamline their businesses. Today, more than 100,000 users from 4,000-plus businesses rely on simPRO—from heating, ventilation, and air conditioning (HVAC) companies to firms in the plumbing, electrical, security, and fire sectors.

simPRO’s learning resources support both external users of the software, and internal users, such as the customer support team, to do their jobs more efficiently. To assist these users, simPRO provides an HTML5-based Help Guide that serves as the company’s comprehensive product documentation. This online Help Guide offers users a modern web experience, including top navigation and responsive design that automatically scales the view of content for users’ different screens.

The Help Guide was created using MadCap Flare topic-based single-source authoring and MadCap Central for cloud-based content management, collaboration and publishing, which has significantly reduced the time it takes for the simPRO Learning and Development Team to develop, produce, and maintain its content.

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A Need for Fast, Efficient Content Creation

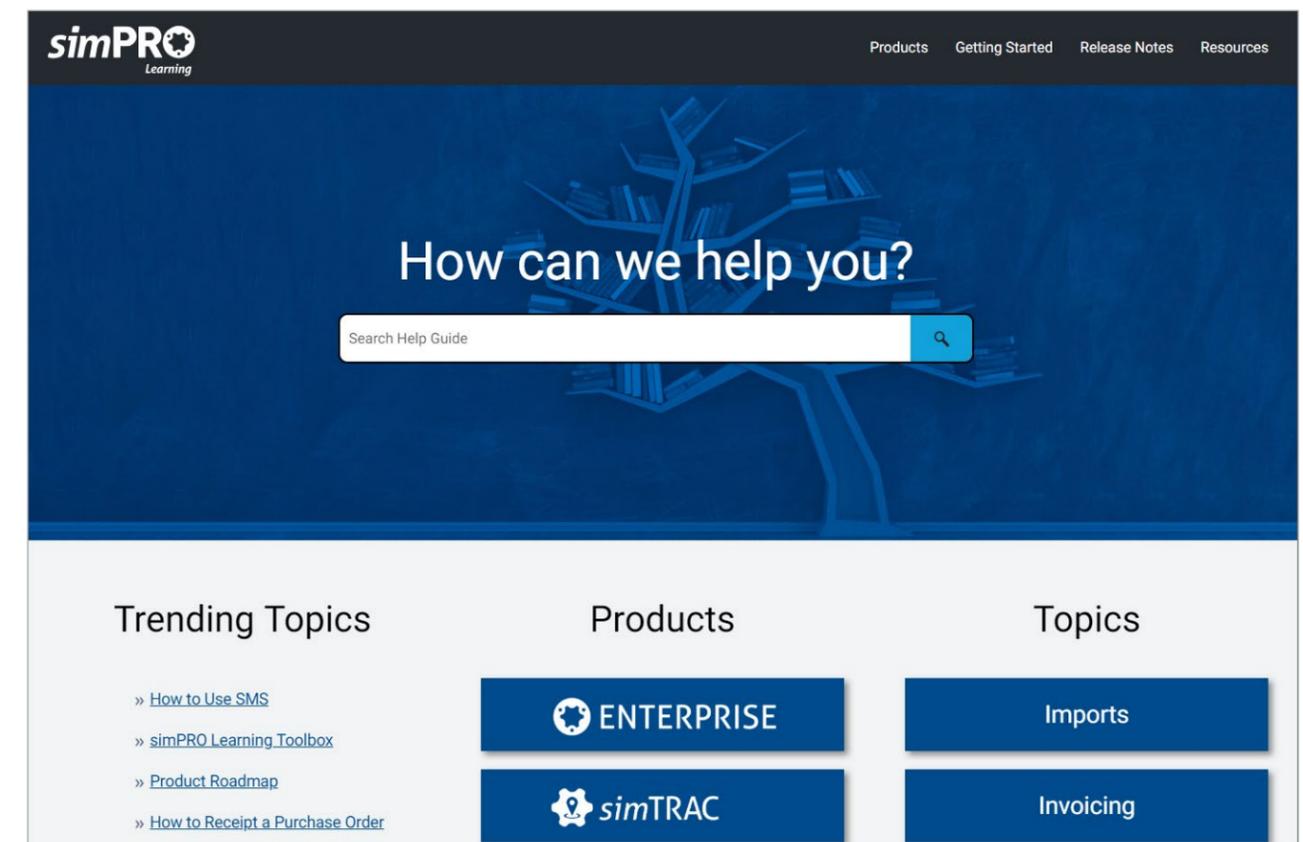
In the past, Help content was created by different teams using different tools. For example, simPRO technical writers produced online Help Guides for external users using knowledge base software. Meanwhile, the simPRO customer support team had its own internal Wiki pages. Also, the software used to create the online Help Guide was becoming inefficient for simPRO writers to create, update and maintain content in multiple places.

“It was getting difficult to keep pace with product releases and manage quality of content,” recalls Zoe Harland, a technical writer at simPRO. “The software we had before Flare wasn’t meeting our needs.”

Additionally, the content was adapted from a paper-based manual, which resulted in lengthy articles that looked outdated, were not optimized for online viewing, and were too overwhelming to read.

“We required the Help Guide to be responsive on mobile devices since several of our products are mobile apps,” says Kate Doherty, Learning and Development (L&D) team lead and senior instructional designer at simPRO. “We also wanted to have more control over the look and feel of the Help Guide to align with our company websites.”

An evaluation of authoring tools quickly led the team to MadCap Flare, which provided the features needed to create a more intuitive, easy-to-navigate website that would contain all of their documentation in one location.



Responsive HTML5-based Home Page, Created with MadCap Flare

"With advanced capabilities such as single-source publishing, top navigation, and the ability to use cascading style sheets, Flare seemed like the clear choice to help us meet all our goals," Doherty explains.

"Flare's multi-language function was a contributing factor, since we're expanding globally and want the option to be able to translate the Help Guide into different languages in the future," Harland notes.

Help Guide Develops into Modern Website

Using MadCap Flare, the Learning and Development team was able to design and launch the new website. Today, the HTML5-based site acts as a single, comprehensive Help Guide that documents all simPRO products. These include simPRO's flagship business management product, simPRO Enterprise, as well as add-on products: simPRO Mobile, simPRO eForms, simTRAC, and more. By leveraging MadCap Flare's topic-based single-source publishing, simPRO's technical writers have streamlined the process of creating and producing the Help for these products.

"The ability to publish different outputs from a single source with Flare has been

beneficial, especially since we have a considerable amount of content that's similar," Harland says.

"Before, if two products had the same features with slight variations, we would still have to write two versions. Now we can produce more learning material in less time."

Meanwhile, topic-based authoring has allowed simPRO technical writers to switch from the traditional, linear format to a more flexible, modular approach with their content creation.

"Using topic-based authoring with Flare has enabled us to make our articles more succinct and simpler for users to find information," Doherty observes. "This is important because our users don't have the time to read through long paragraphs to find assistance."

Maximizing Content Reuse

The team uses a combination of snippets and conditional tags in Flare to write content once and use it in different locations. This has reduced the time it takes to update content, allowing the team to more easily publish concurrently with the company's product releases.

"Snippets are useful in tailoring content for features that are specific to a product version or a country. So, for features that are only for the US, we can easily include a snippet that specifies this at the top of the article," Harland says.

Meanwhile, conditional tags are used to update sections of content in preparation for upcoming

releases. The team can simply apply conditional tags to appropriate content and remove the tag when the content is ready to be published, or leave the content tagged for publishing at a later date.

"New features and improvements are added to our products regularly, so it's critical for our Help Guide to be up to date. It was considerably difficult to do so in the past. We couldn't imagine doing it now without a product like MadCap Flare," Doherty states. "We can use Flare's conditional tags to have that content ready to publish in advance of features being released."

Three additional features have helped speed the publishing process: the ability to preview builds before publishing; the HTML text editor; and the link viewer, which allows writers to see how a specific file is connected with other files before deleting them.

"If I can't figure something out in Flare's WYSIWYG XML editor, it's easy to jump in the text editor to find and solve errors, such as incorrect links or styles," observes Harland. "And the preview functionality is extremely useful. If we see something that needs to be changed, we can easily update before publishing."

Collaboration via MadCap Central and MadCap Contributor



MadCap Central's seamless integration with Flare helps multiple people to share and manage changes to files in a central location. As a result, team communication and content quality have greatly improved.

KATE DOHERTY

L&D Team Lead & Senior Instructional Designer | simPRO

The simPRO Learning and Development team consists of instructional designers, multimedia developers, subject-matter experts (SMEs) and technical writers. To strengthen collaboration and manage source control, the team uses MadCap Central, a cloud-based content management collaboration and workflow solution.

"MadCap Central's seamless integration with Flare helps multiple people to share and manage changes to files in a central location," Doherty says. "As a result, team communication and content quality have greatly improved."

Additionally, simPRO uses MadCap Contributor, which is fully integrated with MadCap Flare, to help writers and SMEs easily review, edit, and contribute content to a Flare project.

“Thanks to MadCap Contributor, we’ve been able to significantly streamline our review process,” Harland notes. “When an SME needs to review the content for accuracy, we can send the Contributor file to make their annotations. It’s now simple for us to receive input from other team members.”

Technical writers also rely on the annotations and track changes features in MadCap Flare, which enable them to review each other’s work and clearly see changes to the content.

“With our previous software, to make a note, we had to put it into the actual document and make sure to not publish.” Harland explains. “Flare allows us to insert comments that can only be viewed by our team.”

Optimizing the User’s Web Experience

By moving from the traditional tripane format of online Help to Flare’s innovative top navigation output for HTML5, we’ve achieved a sleeker, more responsive layout that is appealing and intuitive to users.

ZOE HARLAND
Technical Writer | simPRO

By leveraging MadCap Flare’s top navigation and cascading style sheets (CSS), simPRO has been able to customize the look and feel of the Help Guide to provide a modern, user-friendly web experience.

“By moving from the traditional tripane format of online Help to Flare’s innovative top navigation output for HTML5, we’ve achieved a sleeker, more responsive layout that is more appealing and intuitive to users,” Harland says.

At the same time, Flare’s CSS functionality has given the Learning and Development team more control and flexibility over designing the Help Guide interface to match the company’s websites.

“The ability to make extensive customizations to the Help Guide with MadCap Flare’s cascading style sheets has been one of the biggest benefits,” Harland says. “All of our logos, colors, and styles now reflect simPRO’s branding, giving users a consistent and familiar experience when browsing.”

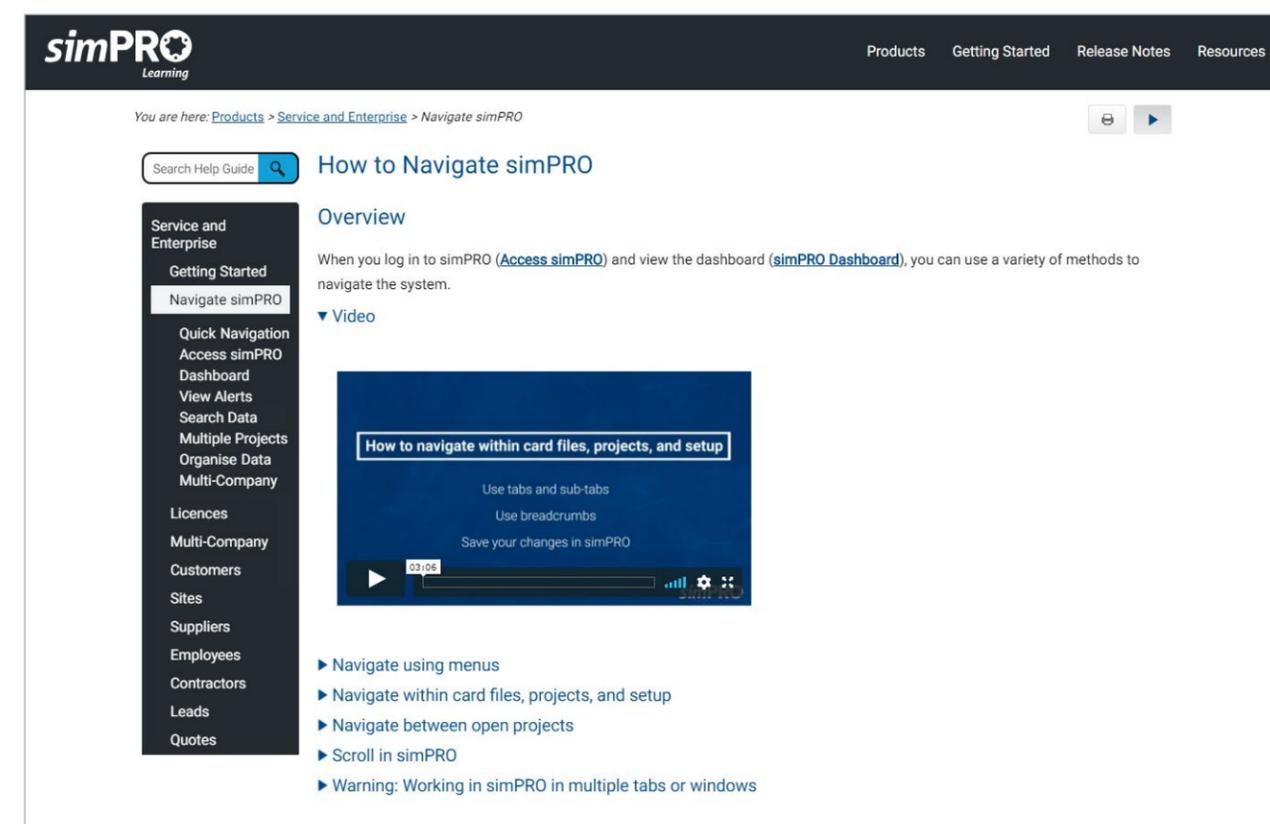


Flare’s mobile capabilities have been incredibly valuable, especially since a number of our users rely on the Help Guide out in the field and need it to be easy to read.

KATE DOHERTY
L&D Team Lead & Senior Instructional Designer | simPRO

The new simPRO online Help Guide features a responsive design that delivers content designed for viewing on different devices. The technical writers also use Flare’s mobile medium to create Help Guide articles for the simPRO Mobile app, that are specifically designed for mobile viewing.

“Flare’s mobile capabilities have been incredibly valuable, especially since a number of our users rely on the Help Guide out in the field and need it to be easy to read,” Doherty states.



Responsive HTML5-based Topic Page, Created with MadCap Flare

To further optimize the mobile user experience, simPRO has taken advantage of MadCap Flare's support for JavaScript to create a function that detects whether a client is using a phone or tablet. For users on phones, the video is displayed in portrait, and for tablets, the video displays in landscape.

Interactive, Visually Appealing Online Help

The team uses other MadCap Flare features to create a more interactive experience for users and improve their access to content. These include drop-down text, advanced search capabilities, and integrated multimedia.

Drop-down text enables simPRO technical writers to minimize the amount of content that shows in an article. Users can click on a heading to expand or collapse the hidden content and view what is relevant to them. Additionally, MadCap Flare's Google-style search gives users a quick and familiar way to find content.

"Instead of being confronted by a long article, users can now quickly navigate through content. It's made our Help Guide articles much more accessible," Doherty notes. "Because of Flare and our improved search-engine-optimization, our Help Guide articles rank in Google. This is significant because most people go to Google first when they need help."

Meanwhile, simPRO technical writers leverage MadCap Flare's ability to embed Vimeo videos into Help Guide articles to provide customers a richer, more visual learning experience. The team also uses MadCap Capture, which is also integrated with MadCap Flare, to easily generate and edit screen captures used in the Help Guide.

"With MadCap Capture, when we need to update an existing screenshot, we can easily click one button to retake the screenshot, and it is saved in the same spot, which is far more efficient," Harland explains.

Enhanced Experience for Internal and External Users



Our new Help Guide has made it easier for the support team to help our customers while encouraging customers to self-help because of the increased information sharing; it's a fantastic benefit.

KATE DOHERTY

L&D Team Lead & Senior Instructional Designer | simPRO

Since releasing the new Help Guide, simPRO has received positive feedback from both internal and external users about how it's significantly easier to find and understand the content they are looking for. The simPRO customer support team, which is one of the company's biggest internal users, now uses the MadCap Flare-based Help Guide instead of its previous Wiki pages. The support team can refer to the Help Guide and share links with customers, making resources easily available.

"Our new Help Guide has made it easier for the support team to help customers while encouraging customers to self-help because of the increased information sharing; it's a fantastic benefit," Doherty said.

Read the case study online [here](#). 🌐



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