

Don't Take That Tone With Me!

PRESENTED BY

Ellis Pratt
Cherryleaf



MADWORLD

About Me

Director at Cherryleaf, a
technical writing services
and training company in the
UK





Overview

The traditional approach

The “wrong” way

What are they doing differently?

Why are they breaking the rules?

What should you do?

Microsoft’s “No More Robot Speak”



The traditional approach



The “right” way to write

Clear

Succinct

Get to the point

Optimise for translation

The “right” way to write

Avoid idioms

No contractions

Formal tone of voice




Minimalism principles

Four main principles:

1. Choose an action-oriented approach
2. Anchor the tool in the task domain
3. Support error recognition and recovery
4. Support reading to do, study and locate



The “right” way



Removing a Connection

How do I remove someone from my list of connections?

Last Reviewed: 05/28/2013 [Report Answer Inaccuracies](#)

You can remove a connection from your [Contacts](#) page.

1. Move your cursor over **Network** at the top of your homepage and select **Contacts**.
2. Click the **Remove Connections** link in the top right of the **Connections** page.
3. Check the boxes next to the people you want to remove.
4. Click **Remove Connections**.

Connections will not be notified that they've been removed from your connections list. Only the member who breaks the connection can reinitiate that connection. They will be added to your list of contacts in case you want to reinvite them later.

Was this answer helpful?

Was this answer helpful?

Yes

No

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The wrong way to do it?

Anything wrong with this?

Nurse Mimi is here to help!

“Simple and Beautiful email marketing” — Mashable

Try Mad Mimi totally free!



The Blog

Help Area

Advanced Search Techniques

Written June 5, 2010 by [Mad Mimi](#)

[Leave a comment](#)

So, you wanna get fancy? Well then, you came to the right place.

Mimi's advanced search techniques let you sort your audience by any number of parameters. For instance, I can search for:

~ **firstname:Dean and city:"New York City" and member_of:"Mimi All Stars"**

Search, then hit enter



Help Topics

• [General FAQ](#) 75

• [Add Ons](#) 64

• [Audience](#) 58

• [Composer](#) 55

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Or this?

Mad Mimi

[Contact](#)[Praise](#)[Blog](#)[Pricing](#)[Login](#)

Nurse Mimi is here to help!

“Simple and Beautiful email marketing” — [Mashable](#)

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[The Blog](#)[Help Area](#)

Fancifying Your Web Form Fields

Written February 25, 2014 by [Mad Mimi](#)

[Leave a comment](#)

Choosing and customizing the fields that are included in your [web form](#) is important! The info that you gather from your subscribers can help you encourage higher engagement and site



Help Topics

[General FAQ](#)


75

[Add Ons](#)

64


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They are not the only ones

 Help Center

Search the help center

English

 ellispratt

them.

- 1. BUILD A VOICE: Retweet, reply, react**

Use existing information (other people's Tweets) on Twitter to find your own voice and show others what you care about. [Retweet](#) messages you've found and love, or [@reply](#) with your reaction to a Tweet you find interesting. **Tip:** If you're a new user, others are more likely to find your messages if they are Retweets or @replies.
- 2. MENTION: Include others in your content**

Once you're ready to begin authoring your own messages, consider [mentioning](#) other users by their Twitter username (preceded by the @ sign) in your Tweets. This can help you think of what to write, will draw more eyes to your message, and can even start a new conversation. Try posting a message mentioning a celebrity or person you admire – they often respond to fans. You'll see their response on your Mentions tab. **Tip:** Can't think of anything to write? You don't have to. The real magic lies in your reading of content on Twitter.
- 3. GET FANCY: Explore advanced features**

As you become more engaged on Twitter, others will begin to find and follow you. Once you're familiar with Twitter basics, consider exploring the site's more advanced features: [lists](#), [direct messages](#), and [favorites](#). Learn how to include [images](#) or [videos](#) in your Tweets, or consider connecting your Twitter account to your [blog](#), [Facebook](#), or [website](#). **Tip:** The best way to gain followers on Twitter is to regularly engage and contribute in a meaningful way.

Tina the Technical Surfer?

What's happening here is that you actually have an expired SSL certificate in use by your browser. Mad Mimi's security is always up to date, but one that we used to use, from DigiCert High Assurance, has recently expired. So, even though Mimi's security is in top-top shape, your browser is warning you, because that certificate is still cached in your access. You can read more about this [expired intermediate security certificate on DigiCert's blog](#).

This is likely to only happen for our Mac users out there, but there's a quick and easy way to fix this! Follow these steps, and you'll be golden:

1. Go to your Applications area, and click on the Other group — you may have never even noticed that it was ever there. It should be right up near the beginning of the list.



Easy peasy, lemon squeezy...

mozilla

ProductsAdd-onsSupportCommunityAbout

Firefox Support° / Knowledge Base° / How to set the home page

How to set the home page

Setting your home page in Firefox is easy. Can't decide on just one page? No problem. Firefox lets you set a group of websites as your home page. This article will give you some examples and step-by-step instructions for customizing your home page settings to best fit how you work.

- If you keep getting the "Firefox has just updated" tab every time Firefox starts, see the aptly named article [Firefox has just updated tab shows each time you start Firefox](#).

Table Of Contents

- Set a single web site as your home page
- Set more than one website as your home page
- Restore the default home page
- Set what pages open when Firefox starts
- Tying it all together

Actions°


- Edit this page°
- Translate this page°

Show content customized for:°

Windows | Linux | Mac OS


Firefox Support°

- Knowledge Base°
- Support Forum°
- Ask a Question°
- Other Firefox Support°
- How to Contribute°
- Log In°

 Search Firefox Help

Related Articles

- Firefox keeps opening many tabs or windows
- How to navigate Web pages in mobile Firefox
- How to open a new tab in mobile Firefox
- How to use the Awesome Bar in mobile Firefox



How to open a new tab in mobile Firefox

Welcome to the pleasuredome

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Ellis Pratt ▾

Language ▾

[Go to LinkedIn.com](#)

[Support Home](#)

[Help Forum](#)

[Safety Center](#)

[Support History](#)

[Contact Us](#)



Welcome, Ellis!
How can we help you?

Enter a question or keyword

Search

Popular Answers

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As for release notes...

Available Updates



Citymapper - New Y...

Version 5.1, 6.5 MB

Nov 5, 2013

UPDATE

Dear humans, we must unfortunately report that we had to fix a bug where when planning future journeys, the app thinks you're in 2149 when suggesting leave by times for walking, cycling and cabs. We would like to make it clear that it is NOT 2149. There are no hoverboards. You must still wear socks. This error has now been corrected and you may return to your regular featured programming.

Pending Updates

And... we added Paris.

Parisians, welcome to Citymapper! Londoners and New Yorkers, be nice. Paris is a great city and they need our help. Or at least we can now figure out how to get around without having to talk to anyone.

Btw why did the Frenchperson cross the road? To get to the other strike!

Hahaha.. Don't worry, no French people can read this. We are in the safe hands of localisation technology and complicated app store settings menus.

The app is also now fully translated to German (you know how hard it is to fit those long words into small spaces? Go on, try Bushaltestellenwegbeschreibung). Only works if you have your entire phone's language setting set to German. Which you should really only do if you speak German or would like to act like you do.

We would like to take this moment to apologise to all Parisians for our previous notes. We did not realise that you are able to decipher UK English (a niche vernacular, normally requiring subtitles). The transport gods of poetic justice have punished us for our transgressions with confusing London tube strikes. We have decided to make it up by adding Transilien trains! Trains, now live in Paris. Please forgive us and ride a train today.

[A Medium Corporation Web Site ›](#) [Medium Support ›](#)

[...More](#)

What's New in Version 2.5.2899

A long time ago in a galaxy far, far away....

Episode II.V

A NEW RESPONSE HOPE

It is a period of civil war and confusion. Rebel responses, striking from bottom of the screen, have won their first victory against the evil Original Post.

During the battle, rebel readers managed to tap the screen and reveal the app's ultimate weapon, **INLINE EXPANSION OF RESPONSES**, a new feature with enough power to add context and clarity to the conversation.

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Question

Are those examples?....

Down with the kids?



Image: Rankin for Oliver Spence

Dad at the disco?



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What are they doing differently?

What's the difference?

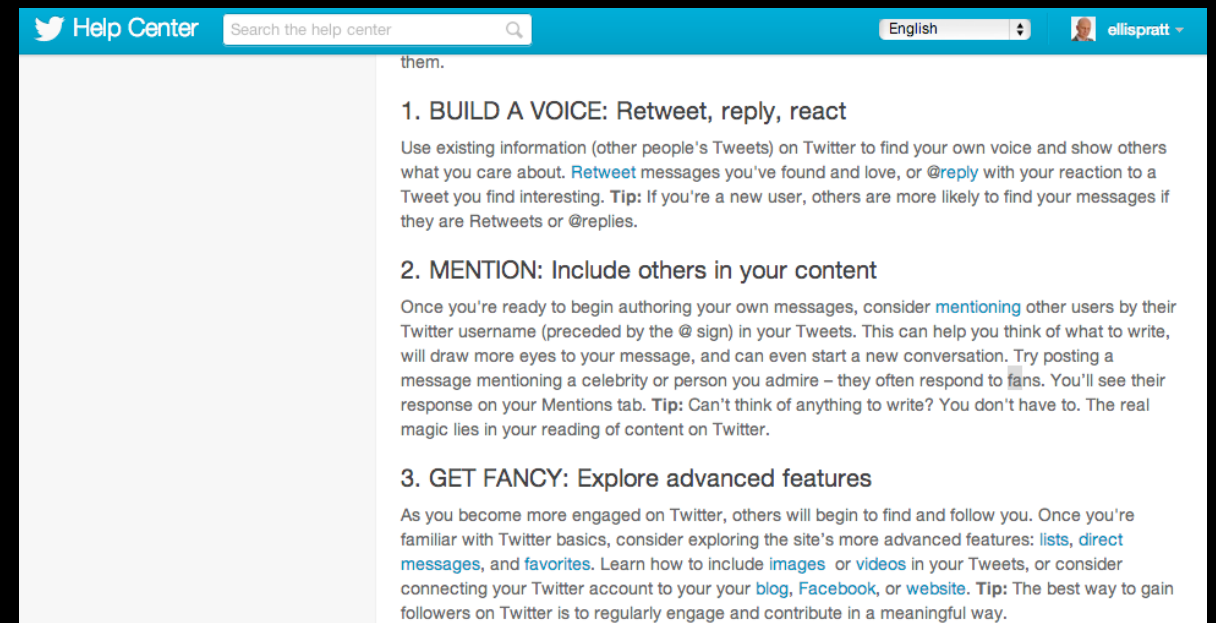
More conversational

More wordy

They use contractions

It's more submissive in tone

It's nurturing





Why are they breaking the rules?

The traditional model

Was created when
technology was big, scary
and expensive

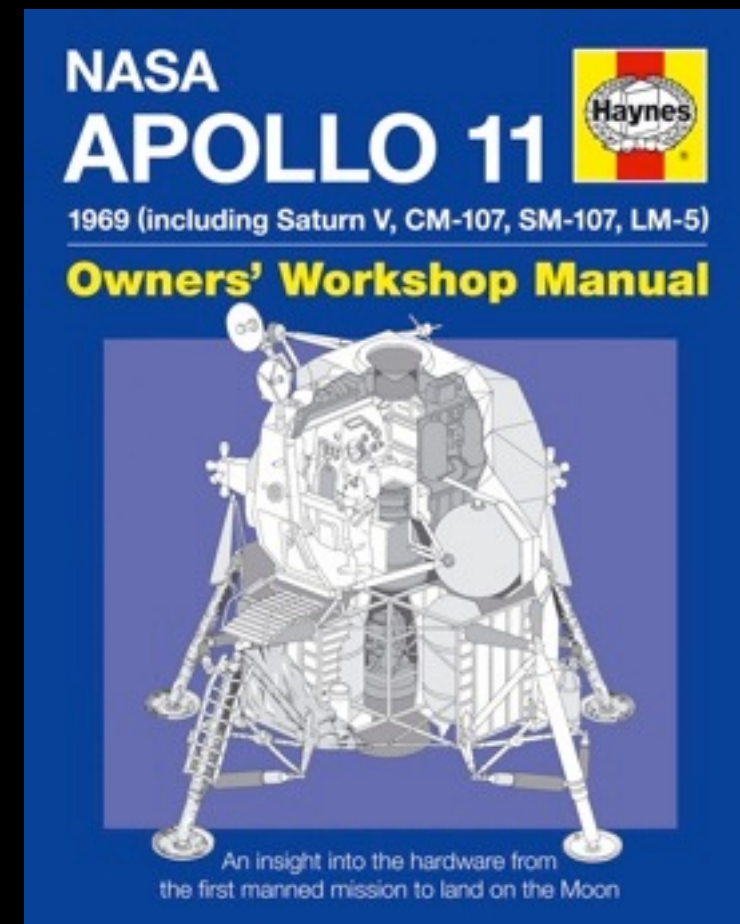


The traditional model's assumptions

Safety is important

Risk

Anxious users



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Technology is changing

1993



2013



Image: Jim CarreyFar

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How we purchase technology is changing

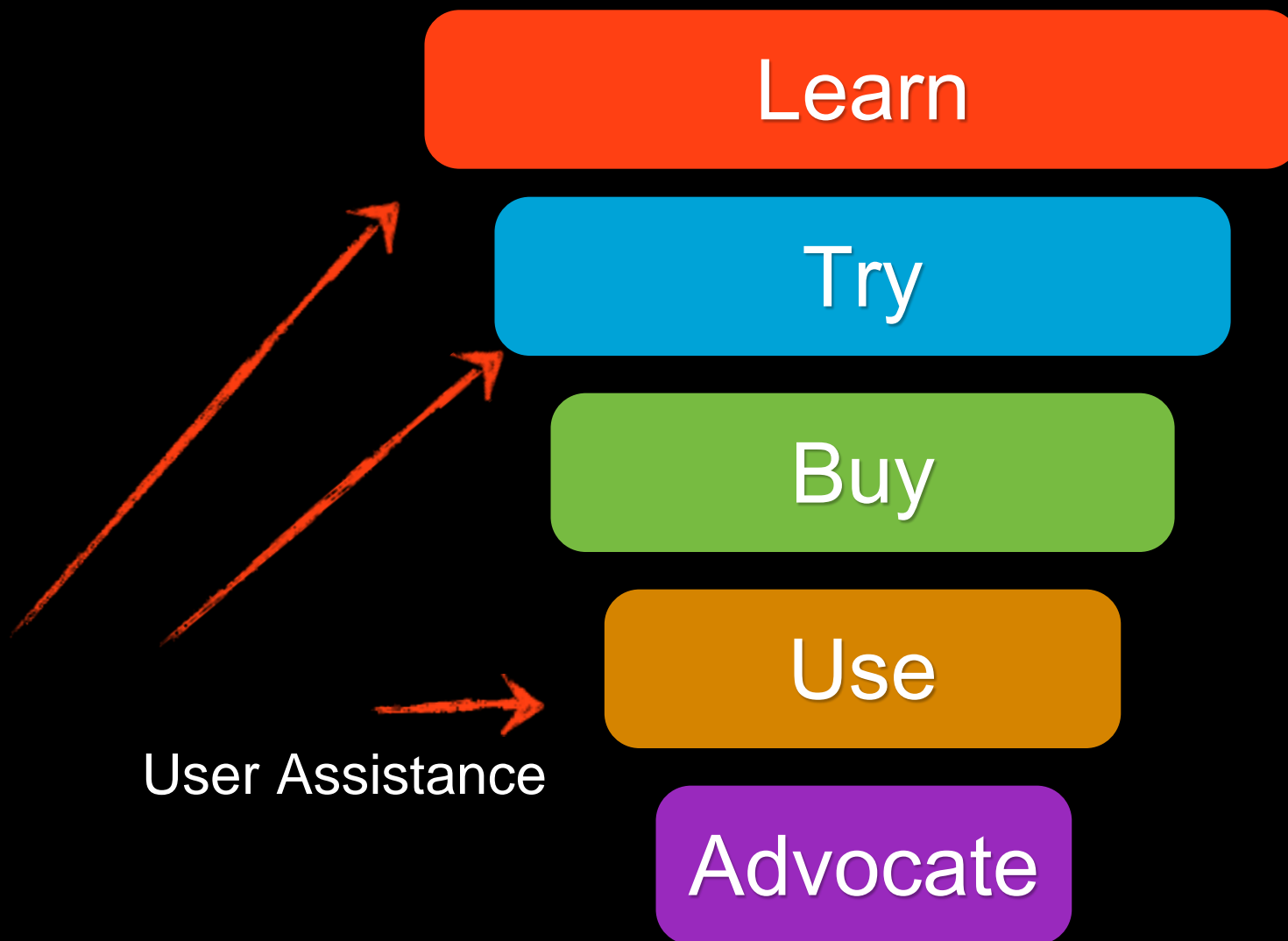
Try before you buy

Software as a Service

App abandonment



How we purchase technology is changing





What should I do?



It depends..

Are your products big, scary and expensive?

Are your users anxious or frustrated?

The Affective Context Model

Value	Behaviour	Tone we are attracted to
Anxiety	High motivation	Dominant
Boredom	Low motivation	Submissive

Example

GUIDE (GETTING STARTED) ← →

USER

I need help deciding whether I need multiple lists, or one list with multiple groups. I'll check out MailChimp's resources section—hopefully one of these guides will help.

USER'S FEELINGS

Curiosity
Interest
Optimism

TIPS

- ✓ Be an educator. Show people how easy it is to use MailChimp.
- ✓ Relay MailChimp's personality without distracting too much from the subject.
- ✓ Don't market features—explain them.

MAILCHIMP

If your company plans to send different types of content to different segments of your subscriber list, then you should create one list for your company, and divide it into groups based on interest. Here's how to do that.

do that:
interest. Here's how to
groups based on
this guide is also

Example

KNOWLEDGE BASE (TROUBLESHOOTING)

←

→

USER

I just don't understand why I'm getting these bounces, and I really don't have time to sort through these articles to figure it out.

USER'S FEELINGS

Confusion
Annoyance

TIPS

✓ Be straightforward. Your priority is to answer questions, and quickly.

✓ Avoid marketing language.

✓ Go easy on the humor—it can be distracting in this case.

MAILCHIMP

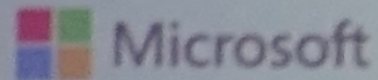
A syntax bounce means the email address was entered incorrectly. Check for common typos, like "myemail@gmailcom." You might be able to repair them.

icbsti tpew
Xon w!dpt pc spjc to
wlcwstp@stpsicou.

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Microsoft's "No More Robot Speak"

“No more robot speak”



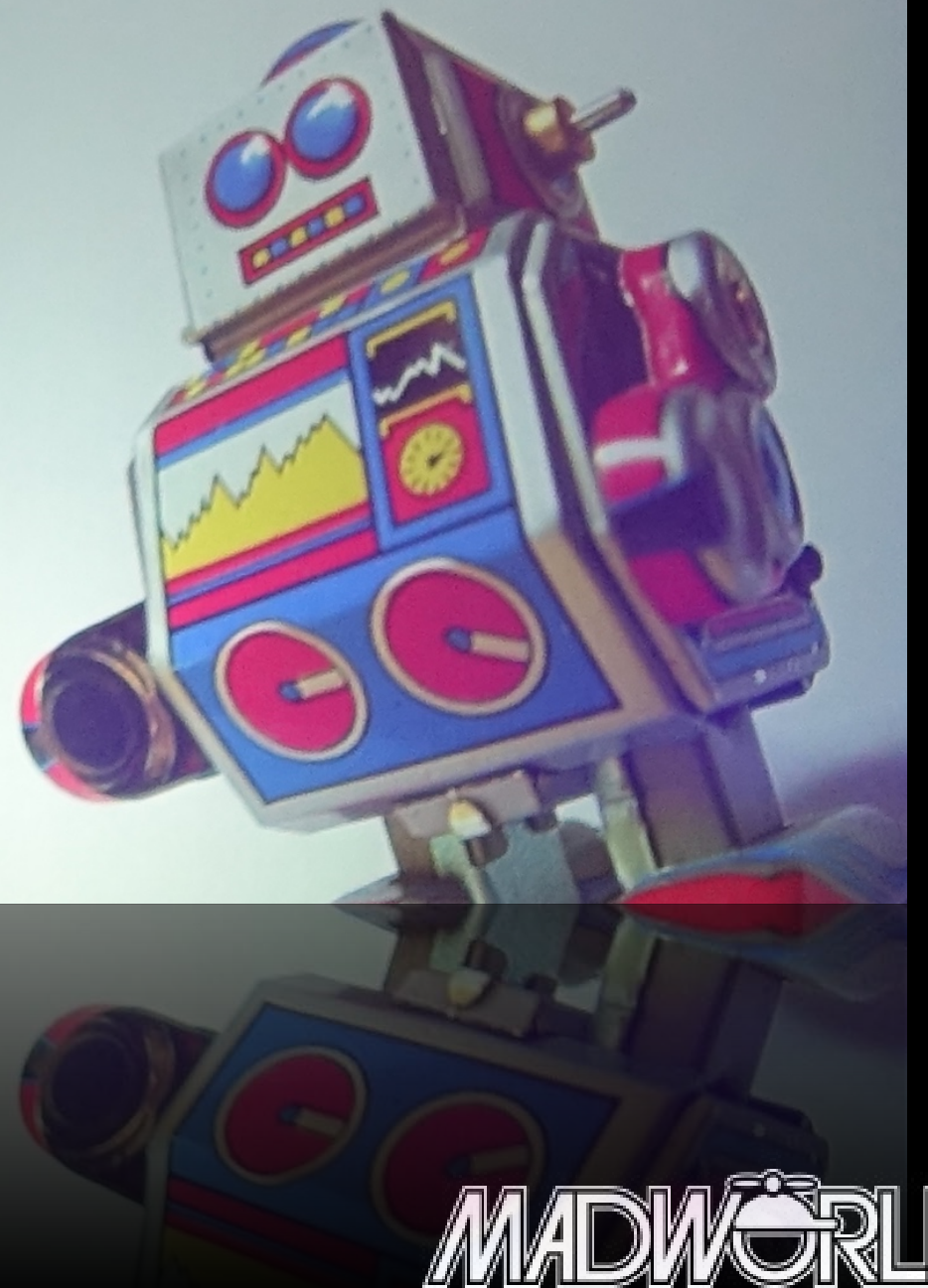
No. More. Robot. Speak.

Our journey to a better
Microsoft Voice

Doug Kim
Microsoft Content Publishing
Pricing, Content, Strategy
Done! You!

Microsoft Voice
Our journey to a better

No. More. Robot. Speak.



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Recognising they have a problem

Locate cells that create a circular reference

Microsoft Excel cannot automatically calculate all open workbooks when one of them contains a circular reference, a formula that directly or indirectly refers back to the cell that contains the formula.

To locate the cells in the circular reference, use the Circular Reference toolbar. The toolbar helps you move to each cell in the circular reference so that you can change the formulas as needed to correct the circular reference. Microsoft Excel displays the Circular Reference toolbar automatically when a circular reference occurs.

- 1 On the Circular Reference toolbar, click the first cell in the Navigate Circular Reference box.
- 2 Review the formula in the cell. If you cannot determine whether the cell is the cause of the circular reference, click the next cell in the Navigate Circular Reference box.
- 3 Continue to review and correct the circular reference until the status bar no longer displays the word "Circular."

Tips

- To display the Circular Reference toolbar manually, click Customize on the Tools menu, click the Toolbars tab, and then select the Circular Reference check box.
- The status bar displays the word "Circular," followed by a reference to one of the cells contained in the circular reference. If the word "Circular" appears without a cell reference, the active worksheet does not contain the circular reference.
- When the Circular Reference toolbar is displayed, tracer arrows are displayed to point out each cell referenced in the formula and the cells that depend on the formula.
- You can move between cells in a circular reference by double-clicking the tracer arrows.



Microsoft's process

1. Understand
2. Point of view
3. Brainstorm
4. Be more direct
5. The moral



Understand

Where is this in the customer journey?

What happens before?

What happens next?

When does it appear?



Understand

Determine the user's intent

Understanding what the customers are looking for.
Microsoft were taking things for granted.

Use search data from office.com and Windows.
com (long tail search data)

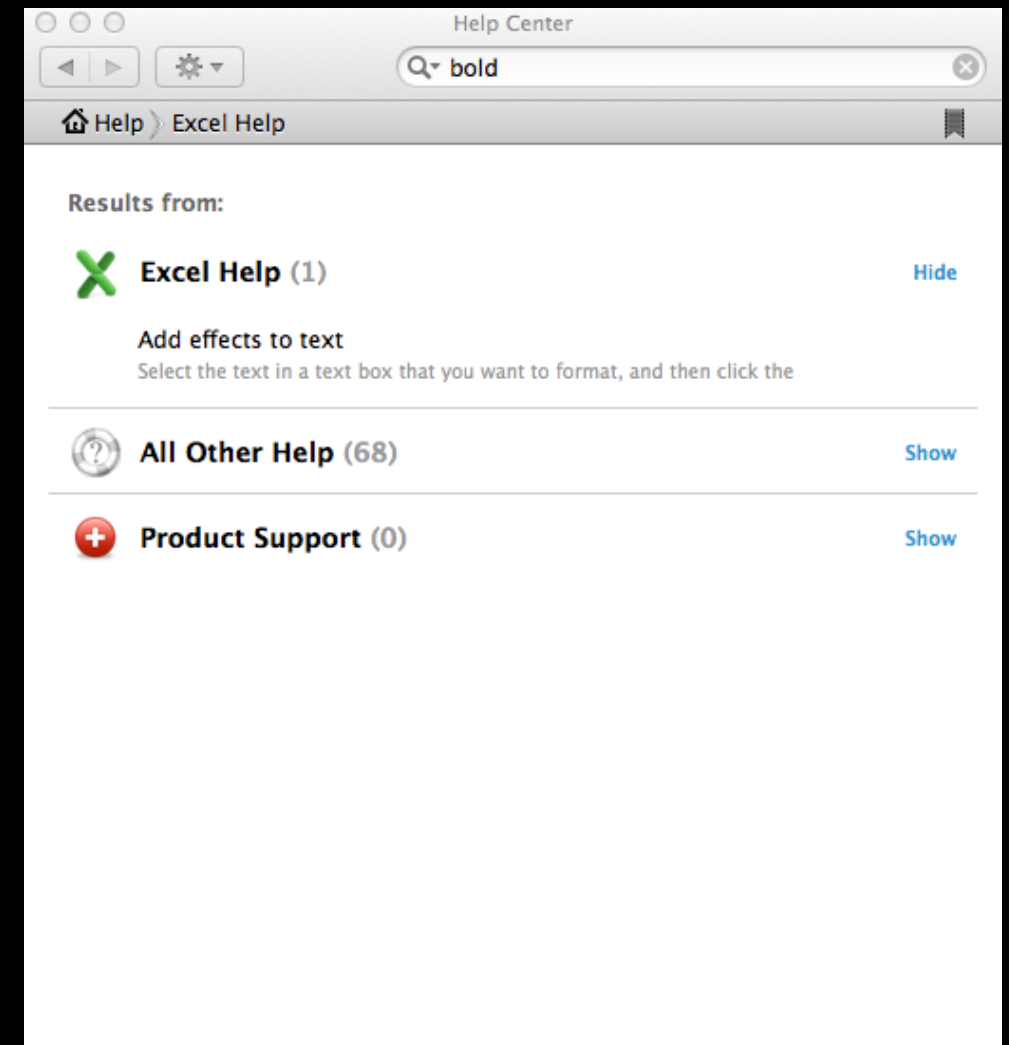
Lots of data analysis

Discover intent

Lots of searches for “Bold”

Thought they meant to bold
text in a cell

Users meant to bold a
border





Point of view

What is the one thing the user has to get in order to move forward?

It meant they could remove a lot of content from long topics, as they knew their goals

Microsoft's research

They carried out usability tests
and mass surveys

They tested three different
versions of a Help topic

Formal


Empathetic

Overboard

Help protect your files in case of a crash

Crashes happen. The power goes out. And sometimes, people accidentally close a file without saving. To avoid losing all your work when stuff like that happens, make sure AutoRecover and AutoSave are turned on.

1. Click **File > Options > Save**.
2. Make sure the **Save AutoRecover information every x minutes** box is selected.
3. In Word, Excel, and PowerPoint, make sure the **Keep the last autosaved version if I close without saving** box is selected.

IMPORTANT The **Save** button is still your best friend. To be sure you don't lose your latest work, click **Save**  (or press Ctrl+S) often.

Tips

To be extra safe, enter a small number in the **minutes** box, like 10. That way, you'll never lose more than 10 minutes of work.

On the other hand, if you want to make Office faster, try entering a larger number in the **minutes** box, like 20.

Learn more

AutoRecover saves more than your files. It also saves your workspace (if it can). Suppose you open several spreadsheets in Excel and the power goes out. When you restart Excel, AutoRecover tries to open your spreadsheets again, laid out the way they were before, with the same cells selected.

In Word, Excel, and PowerPoint, AutoRecover has another benefit. It can [Recover an earlier version of your file](#).

Applies To: Excel 2013, Excel 2010, PowerPoint 2010, Project 2010, Publisher 2013, Publisher 2010, Visio 2013, Visio 2010, Word 2013, Word 2010, Project 2010 Standard, Visio Standard 2010, PowerPoint 2013, Project Professional 2013, Project 2013 Standard, Visio Professional 2013,

Was this information helpful? ☐ YES ☐ NO

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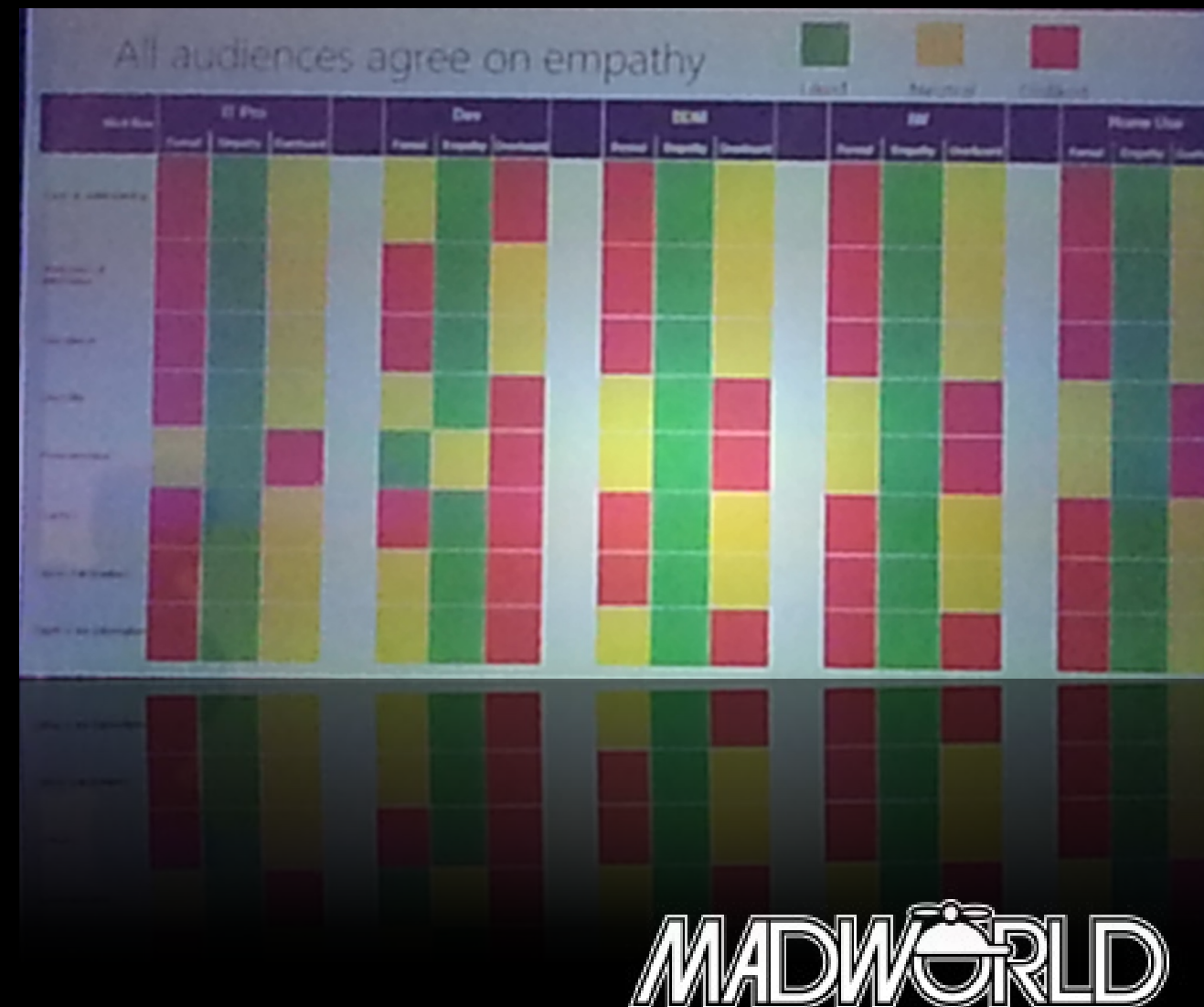
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Standard, Visio Professional 2013,
Word 2013, Word 2010, Project 2010 Standard, Visio Standard 2010, PowerPoint 2013, Project Professional 2013, Project 2013
Applies To: Excel 2013, Excel 2010, PowerPoint 2010, Project 2010, Publisher 2013, Publisher 2010, Visio 2013, Visio 2010

Microsoft

2100 survey respondents
- they saw 2 out of 3
versions

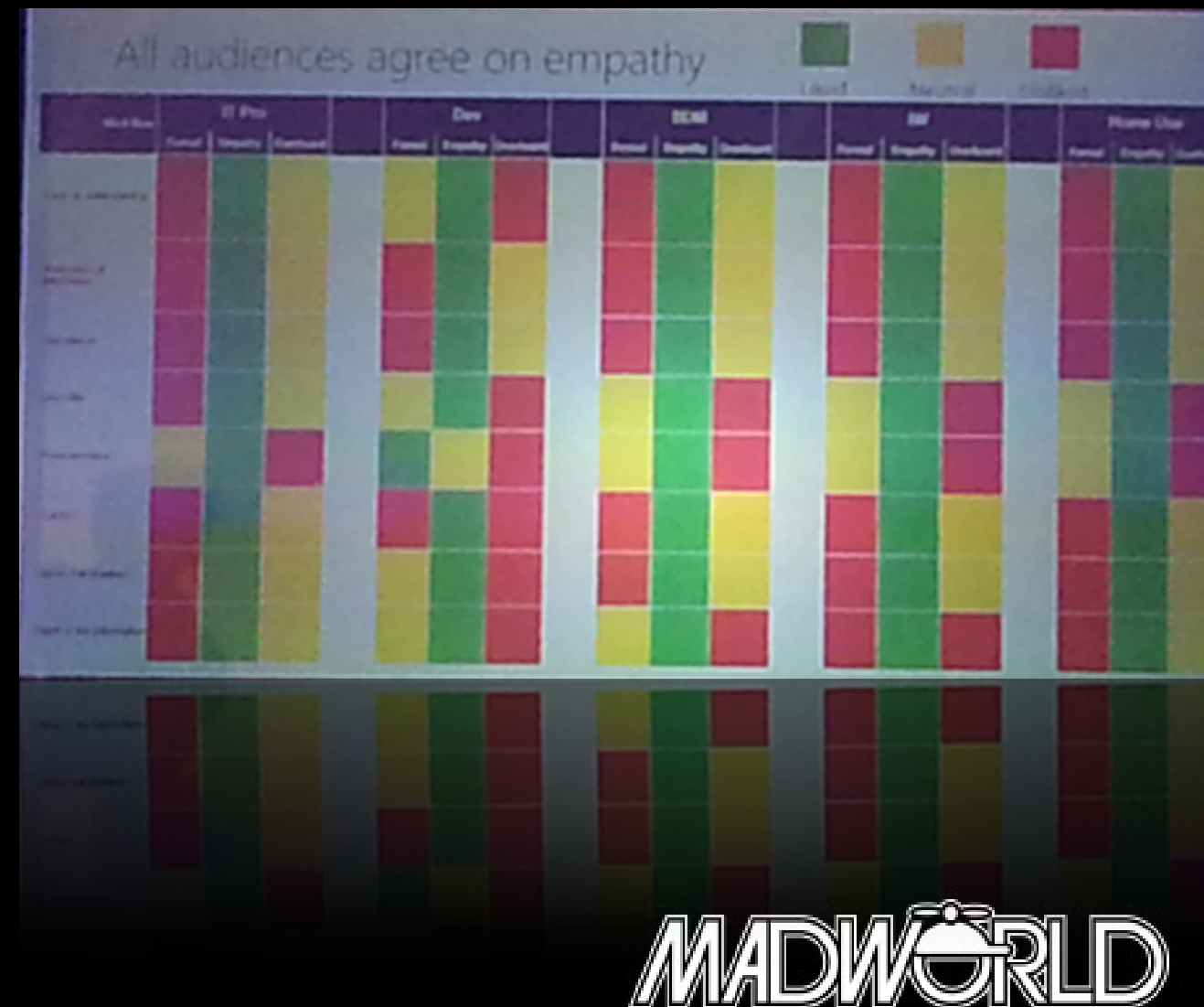
Asked to rate by
professionalism, ease of
understanding, quality of
information



Survey findings

For all types of audience
overwhelmingly prefer the
empathetic version (20%
difference)

Results replicated in other
surveys for developer
documentation



Microsoft -Example

Auto save

Old version - tells you you
should have saved your work,
when user is in a state of grief


New version - empathy then
task

30% smaller

Help protect your files in case of a crash

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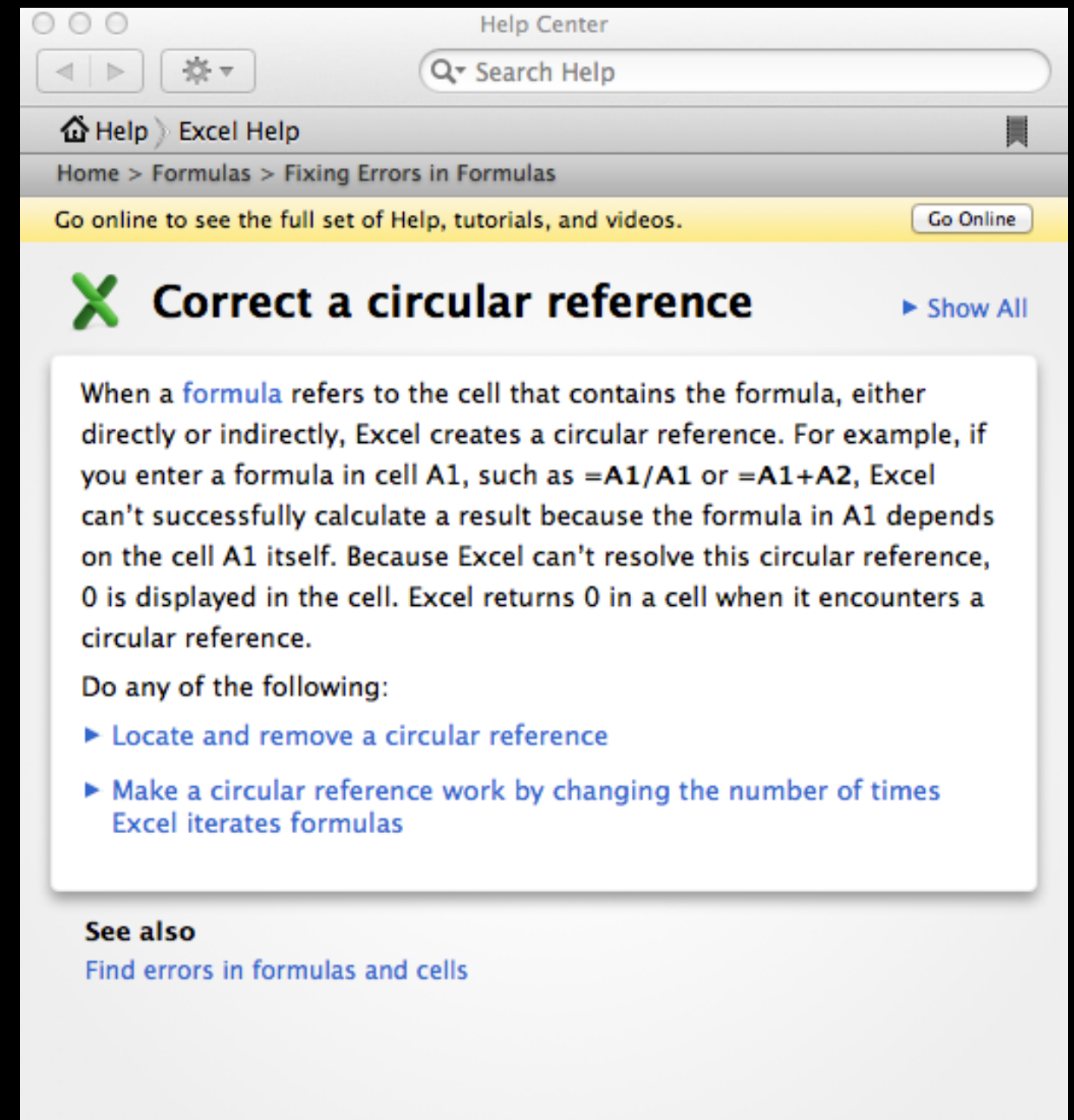
New Help style

It includes a resolution

There's no blame

It uses everyday words

Fewer links in Help




Help Center

◀ ▶ ⚙

Search Help

Home > Formulas > Fixing Errors in Formulas

Go online to see the full set of Help, tutorials, and videos. [Go Online](#)



Correct a circular reference

[▶ Show All](#)

When a [formula](#) refers to the cell that contains the formula, either directly or indirectly, Excel creates a circular reference. For example, if you enter a formula in cell A1, such as `=A1/A1` or `=A1+A2`, Excel can't successfully calculate a result because the formula in A1 depends on the cell A1 itself. Because Excel can't resolve this circular reference, 0 is displayed in the cell. Excel returns 0 in a cell when it encounters a circular reference.

Do any of the following:

- ▶ [Locate and remove a circular reference](#)
- ▶ [Make a circular reference work by changing the number of times Excel iterates formulas](#)

See also

[Find errors in formulas and cells](#)



Voice principles

Be more direct

Be more transparent

Cut out clutter



Your PC ran into a problem and needs to restart. We're just collecting some error info, and then we'll restart for you. (0% complete)

If you'd like to know more, you can search online later for this error: HAL_INITIALIZATION_FAILED

Our lawyers say...

I accept

Choose "I accept" to agree to the Microsoft services agreement and privacy & cookies statement

- ☒ Send me email with promotional offers from Microsoft. (You can unsubscribe at any time.)
- ☒ Enhance my online experiences by letting Microsoft Advertising use my account information.

[Microsoft services agreement](#)

[Microsoft privacy & cookies statement](#)

What about localisation?

They ran some tests

Topics were 30% shorter, so they were more economical

Translators found it easier to understand the source text





Summary

Summary

Empathise with your users

Consider the pre-sales
reading of technical
documentation today

Stick to the tried and test
methods if users are
frustrated or anxious



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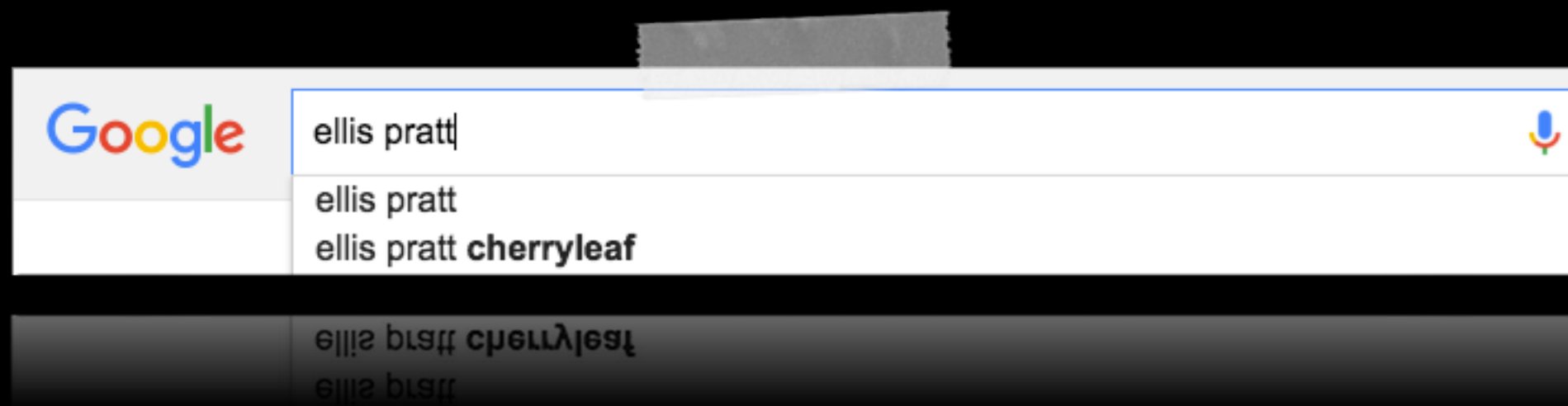


More information

For more information

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@ellispratt



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Questions



End

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